

Time-to-market of new products is crucial for our success



"We selected a partner that is leading internationally, now and in the future"

Geert Vegter, Innovation and Information Manager, Univé Verzekeringen



Univé Verzekeringen

Univé Schade Verzekeringen has been a user of the TIA Solution since 2006. The workers compensation business line was the first to use it. "We knowingly implemented TIA first at one of our most complex insurance products, and we were impressed with the speed and ease with which the system was up and running.", says Geert Vegter, Innovation and Information Manager at Univé, and the person who took the initiative to switch to TIA.

"After income insurance, we are busy migrating the car insurance products to the new system. The possibilities TIA offers have brought about a number of changes in our organisation. TIA's knowledge of the international insurance practices has led to an insurance application we love to adapt our organisation to, instead of the other way around."

Speed is essential

Univé is a composite insurer. Next to fire-, property and health-insurance, the company also offers life-insurance and mortgages to both private as well as commercial clients. "We were looking for a system that reduces our workload and shortens the time-to-market of our products.", according to Geert Vegter.

"But that the difference would be this big, has surprised us positively. Where as printing and issuing a policy would take us about a day before, using TIA we can now do it in 3 minutes. TIA understands like no other that the speed with which we can develop and introduce new products in the market is crucial to our success."

About Univé

Univé is one of the largest insurers of the Netherlands. Univé is a mutuality without a profit goal, so its customers are also its members. As a general insurer Univé offers fire-, property and health-insurance, as well as life-insurance and mortgages to both private as well as commercial clients.

Univé has approximately 3,500 employees: about 1,800 at 4 central locations and 1,500 at some 150 Univé-locations across the Netherlands. Over 1,3 million persons or institutes hold in total 3,7 million policies at Univé.

For further information
www.unive.nl



Innovation

Geert Vegter: "We have of course investigated all the different solutions there are in the market – the system is after all becoming the backbone of our organisation. An important reason for choosing TIA is its decision to have certified partners to do all implementations. Because of this, the specialists of TIA can focus fully on developing the best insurance application."

Customisation to the Dutch market

"Another aspect that makes TIA unique for Univé, is that the software can be tailored to the Dutch market. All interfaces to third parties that you need such as RDW, ROY Data, etc., are in place," continues Geert Vegter.

"But our choice for the TIA Solution was most of all, a strategic decision: we selected a company that is leading internationally – now and in the future. Transitioning to a new system involves high costs demands and a lot of flexibility in the organisation. That is why we think it is a safe idea to know that TIA Technology will still be a sound partner for the next ten to twenty years."

Quality

"Although the implementation is not being done by TIA, they are no stranger to us: we regularly invite TIA-specialists to check progress and set-up," says Geert Vegter. "This *Quality Assurance* ensures that we, as the insurance company, get most out of the solution."

"Importantly, TIA has a Customer Advisory Board, where TIA consults and listens to users of their TIA Solution."

Mr. Geert Vegter is the innovation and information manager at Univé Schade Verzekeringen. He is responsible for the development of information policy. He is also a member of the TIA Customer Advisory Board, a group that advises and acts as a sounding board for TIA on the future development of the insurance application.

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